

These earnings charts represent aggregated numbers on all of our Independent Associates: thousands of lives and varying degrees of success.

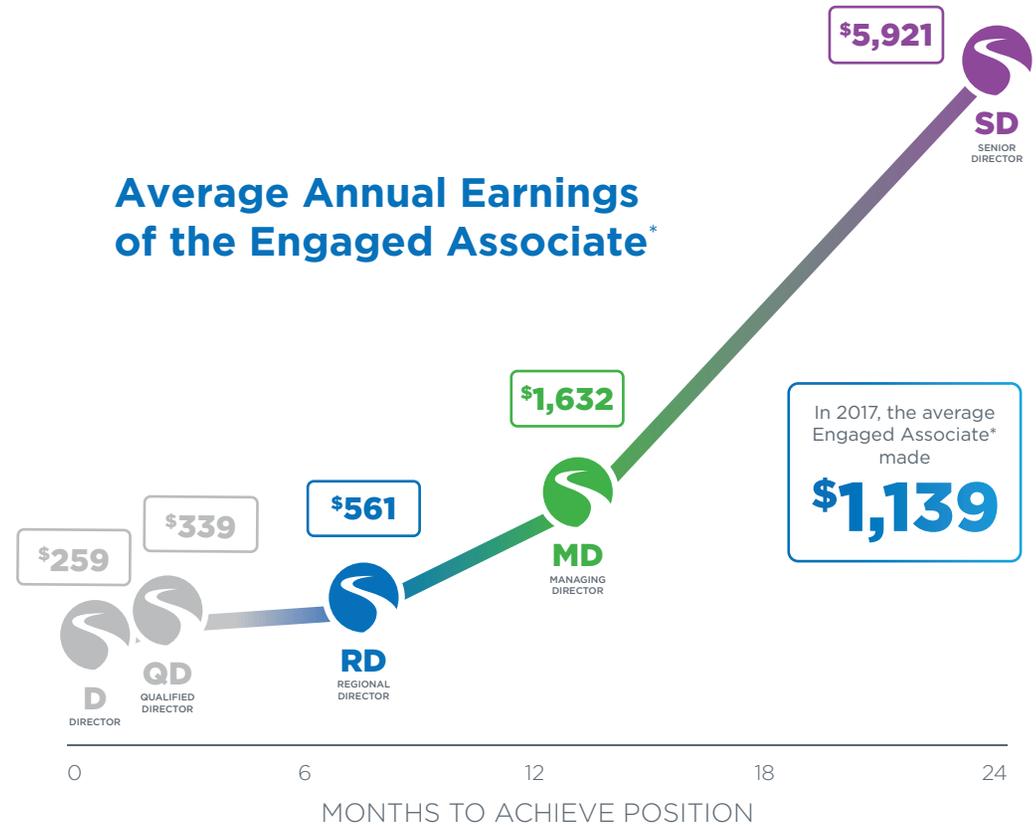
Associates earn income each time their customers pay their bills, including the customers enrolled by Associates in their downline organization. So, while Associates don't get paid for recruiting other Associates, leading a team that actively gathers customers will increase an Associate's earning potential.

In 2017, some Associates joined the Stream Opportunity for free, and some Associates earned no compensation at all. The data here is not necessarily representative of the income, if any, you'll earn as an Associate. Still, it provides valuable context. It demonstrates that success depends on hard work, diligence, leadership and ability.

Differences in income reflect the divide between an average Associate and an engaged one. The average income of all Associates was \$178.07 in 2017. If an Associate (1) paid the \$199 enrollment fee, (2) worked to earn \$100 through a Personal Customer Bonus, and (3) personally enrolled an Associate or customer in 2017, they were more successful because they were engaged in developing their business. This is what we call an Engaged Associate.

An Engaged Associate actively grows their customer base, supports their team and works through the challenges they face. As the data shows, Engaged Associates enjoy greater rewards and financial success.

Average Annual Earnings of the Engaged Associate*



2017 All Associate Data Earning Summary

ASSOCIATE POSITION	% OF PAID ASSOCIATES	ANNUAL INCOME			DAYS TO ACHIEVE POSITION	
		LOW*	AVERAGE	HIGH	AVERAGE	MODE
National Director	0.01%	\$122,607.38	\$352,180.78	\$1,990,416.20	3,523	3,632
Executive Director	0.10%	\$0.00	\$37,214.39	\$213,561.46	1,557	686
Senior Director	1.43%	\$0.00	\$3,548.06	\$73,624.32	669	181
Managing Director	5.60%	\$0.00	\$643.94	\$55,587.76	465	90
Regional Director	9.35%	\$0.00	\$186.61	\$10,256.24	473	30
Qualified Director	25.00%	\$0.00	\$47.93	\$13,649.00	89	1
Director	58.51%	\$0.00	\$0.04	\$613.13	NA	NA

*The Engaged Associate data set consists of all who have paid to join, made at least \$100 in 2017, and personally enrolled an Associate or customer in 2017. These numbers are for the promotion years 2016/2017 only. *These numbers include all active Associates, including Associates who have \$0 income because they are not qualified. To qualify and earn Monthly Earned Income (MEI) or bonuses, Associates must accrue annual personal customers, annual coded customers and personal lifetime customer points.